

## Message Text

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ACTION COME-00

INFO OCT-01 EUR-12 NEA-10 ISO-00 EB-08 FAA-00 DOTE-00

CAB-02 CIAE-00 DODE-00 INR-10 NSAE-00 L-03 /046 W

-----093083 191432Z /43

P 191320Z JUL 78

FM AMEMBASSY ROME

TO SECSTATE WASHDC PRIORITY 4323

AMEMBASSY TEL AVIV PRIORITY

INFO AMEMBASSY ATHENS

AMEMBASSY BRUSSELS

AMEMBASSY LONDON

AMEMBASSY PARIS

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DEPARTMENT PASS COMMERCE FOR BED/OBOD; EXIMBANK; FAA FOR CARMICHAEL

BRUSSELS FOR CARY AND PACE; ATHENS FOR RTDO

E.O. 11652: N/A

TAGS: EAIR,BEXP IS

SUBJECT: EL AL WIDEBODIED AIRCRAFT EVALUATION

FROM RCAA DWOR

1. RCAA MET JULY 19 WITH HERBERT STEINDLER, GENERAL ELECTRIC REGIONAL MANAGER SOUTHERN EUROPE/MEDITERRANEAN COMMERCIAL AIRCRAFT ENGINE MARKETING WHO RECENTLY RETURNED FROM ISRAEL. ON SATURDAY JULY 15, STEINDLER MET WITH EL AL VICE PRESIDENT MAINTENANCE AND OPERATIONS DAVID SHEIN. ACCORDING STEINDLER, SHEIN INDICATED EL AL STILL PRESSING FOR WIDEBODIED AIRCRAFT TYPE-SELECTION DECISION BY END OF JULY.

2. HOWEVER, RECENT USG-ISRAELI AIR AGREEMENT PROVIDING FOR FOUR ADDITIONAL TRAFFIC POINTS IN US FOR EL AL HAS AS EXPECTED, INCREASED CHANCES FOR US RANGE-VERSATILE WIDEBODIED AIRCRAFT  
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VIA-A-VIS A-300 B4-100/200. EL AL HAS APPARENTLY OPENED DOOR TO NEW PROPOSAL COVERING MCDONNELL DOUGLAS DC-10-10 AND LONGER RANGE DC-10-30, AS WELL AS ALSO CONSIDERING LONGER-RANGE LOCKHEED-CALIFORNIA L-1011-200 AND L-1011-500 AS WELL AS L-1011-1 AND L-1011-100. RCAA NOTES THAT DC-10-30 AND L-1011-500 FULLY CAPABLE LONDON-LOSANGELES NONSTOP OPERATIONS.

3. FOR WHAT ITS WORTH STEINDLER RATES US MANUFACTURERS  
CHANCES AGAINST AIRBUS INDUSTRIE IN WINNING EL AL ORDER AT  
50/50. GARDNER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRCRAFT, GOVERNMENT PROCUREMENT  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 19 jul 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978ROME13281  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780296-0527  
**Format:** TEL  
**From:** ROME  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1978/newtext/t19780743/aaaabjpn.tel  
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**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 70bfb370-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1955552  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** EL AL WIDEBODIED AIRCRAFT EVALUATION FROM RCAA DWOR  
**TAGS:** EAIR, BEXP, IS  
**To:** STATE TEL AVIV  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/70bfb370-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
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